

台達電子2018年第四季財報法人說明會

Delta Electronics, Inc.

4Q 2018 Results Analyst Meeting

12 March 2019



- **本簡報財務數字係根據國際財務報導準則編製**
The financial numbers hereby are based on International Financial Reporting Standards (IFRS)
- **合併數字係經由會計師查核簽證**
Cumulative consolidated numbers were audited by CPA

2018年第四季結算數字

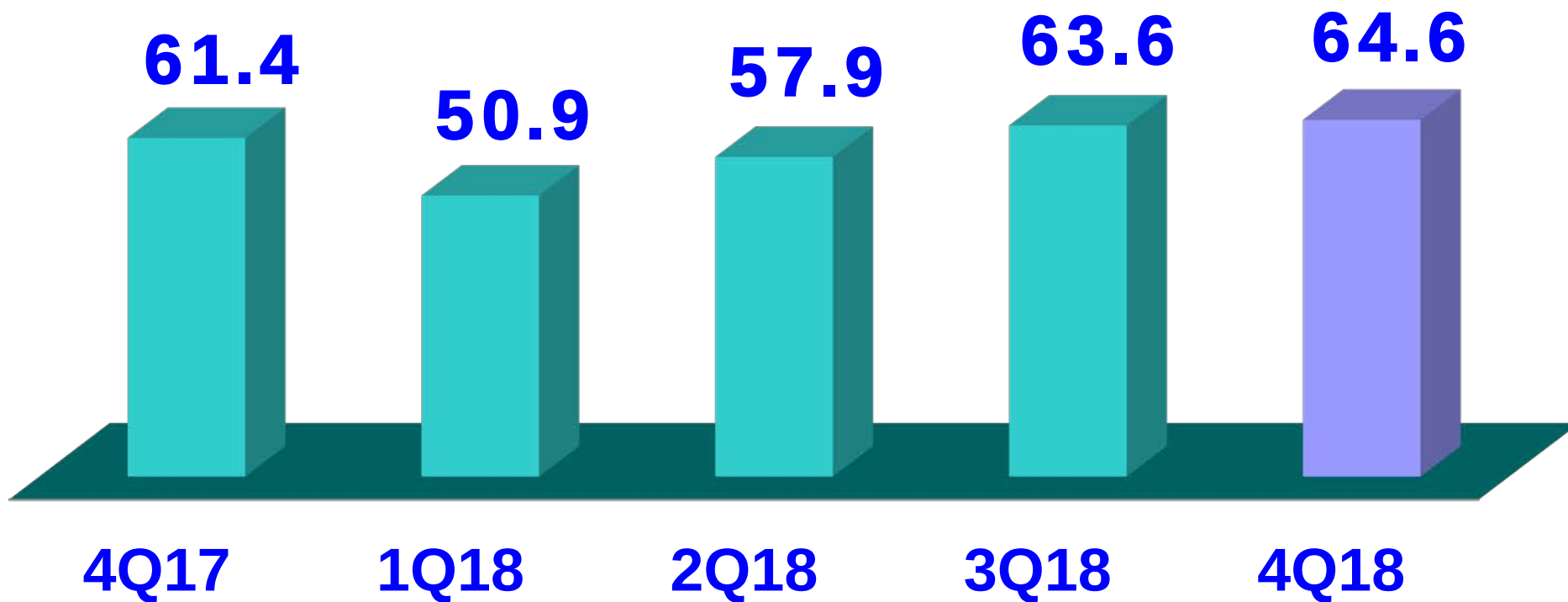
2018 Fourth Quarter Results



合併營收 Sales Revenue

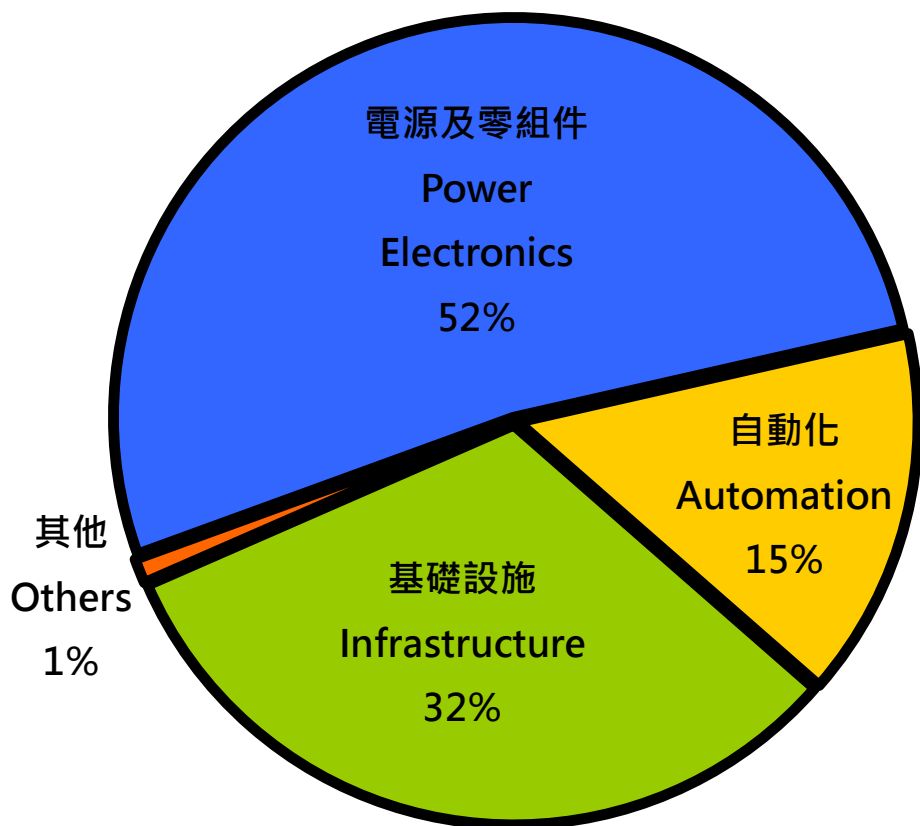
單位：新台幣十億元
Unit: NT\$ billion

QoQ
+2%
YoY
+5%

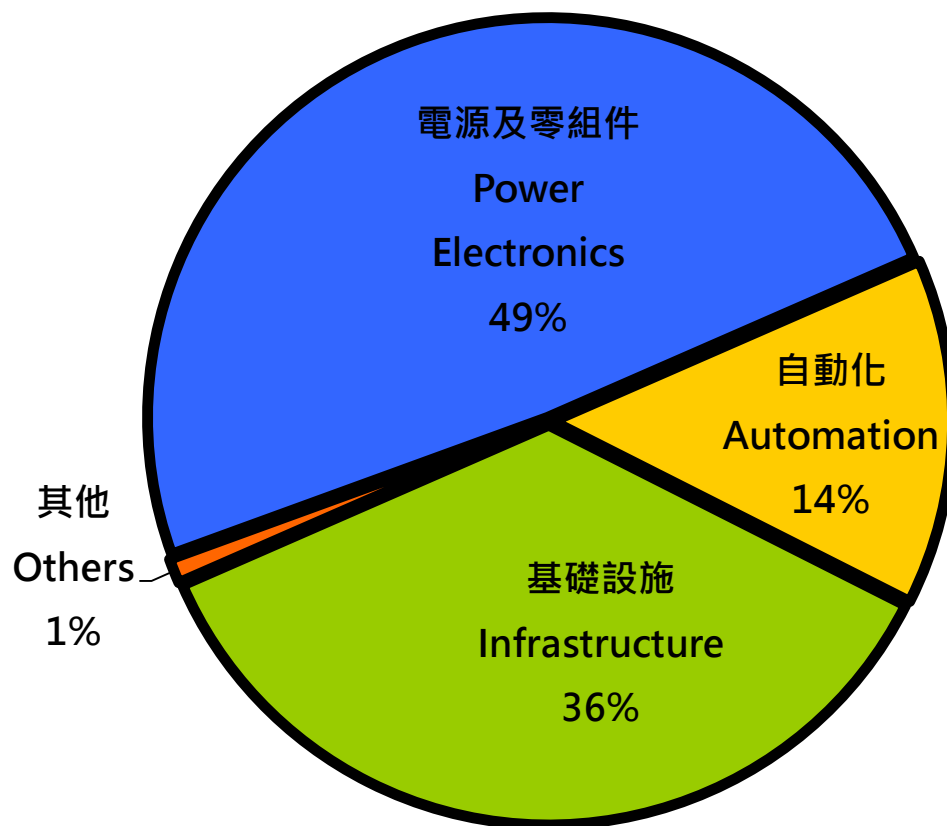


業務分類 (季對季) Sales Revenue by Business (QoQ)

3Q18



4Q18





業務分類 (季對季) Sales Revenue by Business (QoQ)

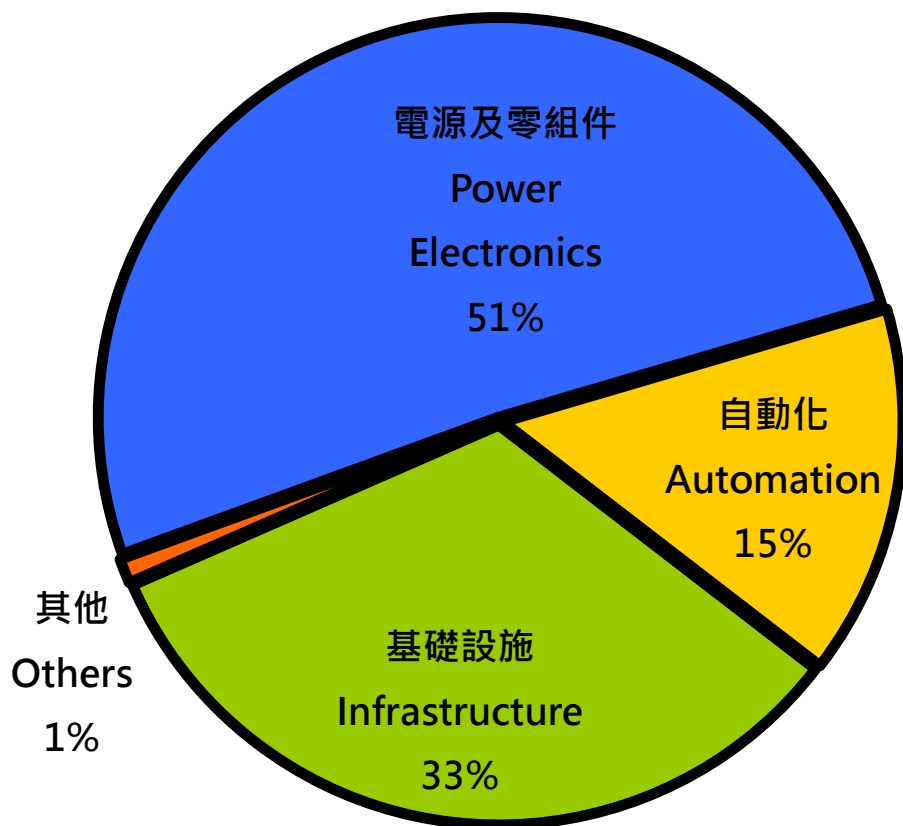
單位：新台幣百萬元

Unit: NT\$ million

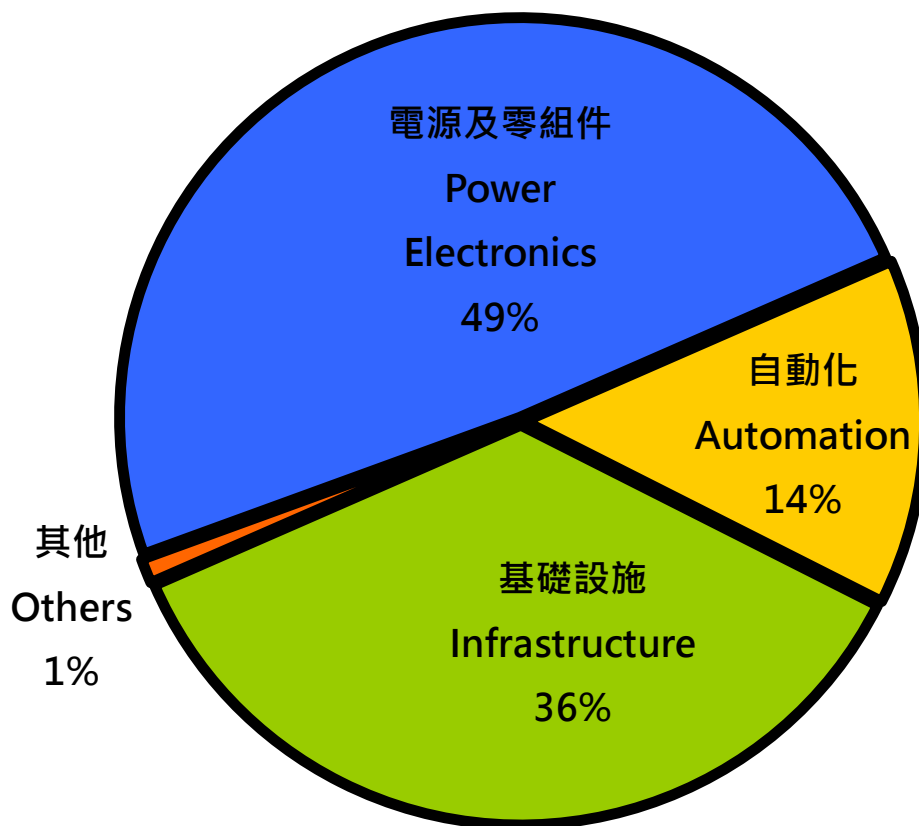
	3Q18	4Q18	Changes
電源及零組件 Power Electronics	33,506	31,963	-5%
自動化 Automation	9,425	9,303	-1%
基礎設施 Infrastructure	20,166	22,953	+14%

業務分類 (年對年) Sales Revenue by Business (YoY)

4Q17



4Q18





業務分類 (年對年) Sales Revenue by Business (YoY)

單位：新台幣百萬元

Unit: NT\$ million

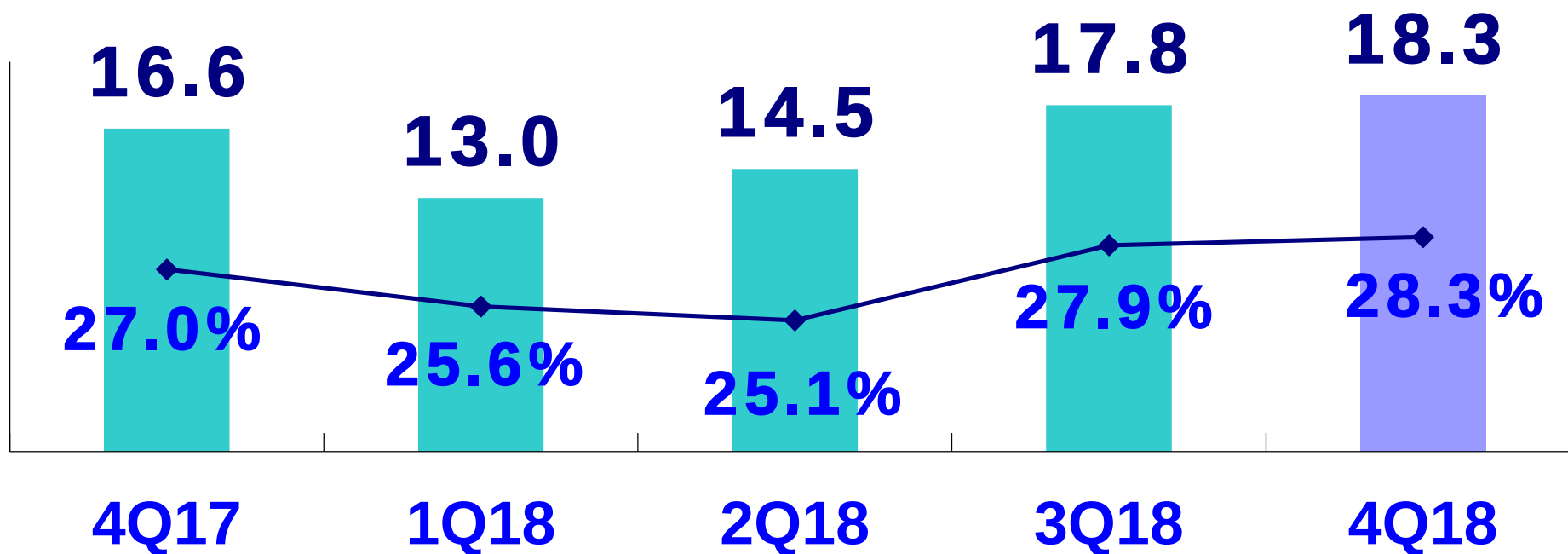
	4Q17	4Q18	Changes
電源及零組件 Power Electronics	31,475	31,963	+2%
自動化 Automation	9,289	9,303	+0%
基礎設施 Infrastructure	20,360	22,953	+13%

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ
+3%

YoY
+10%



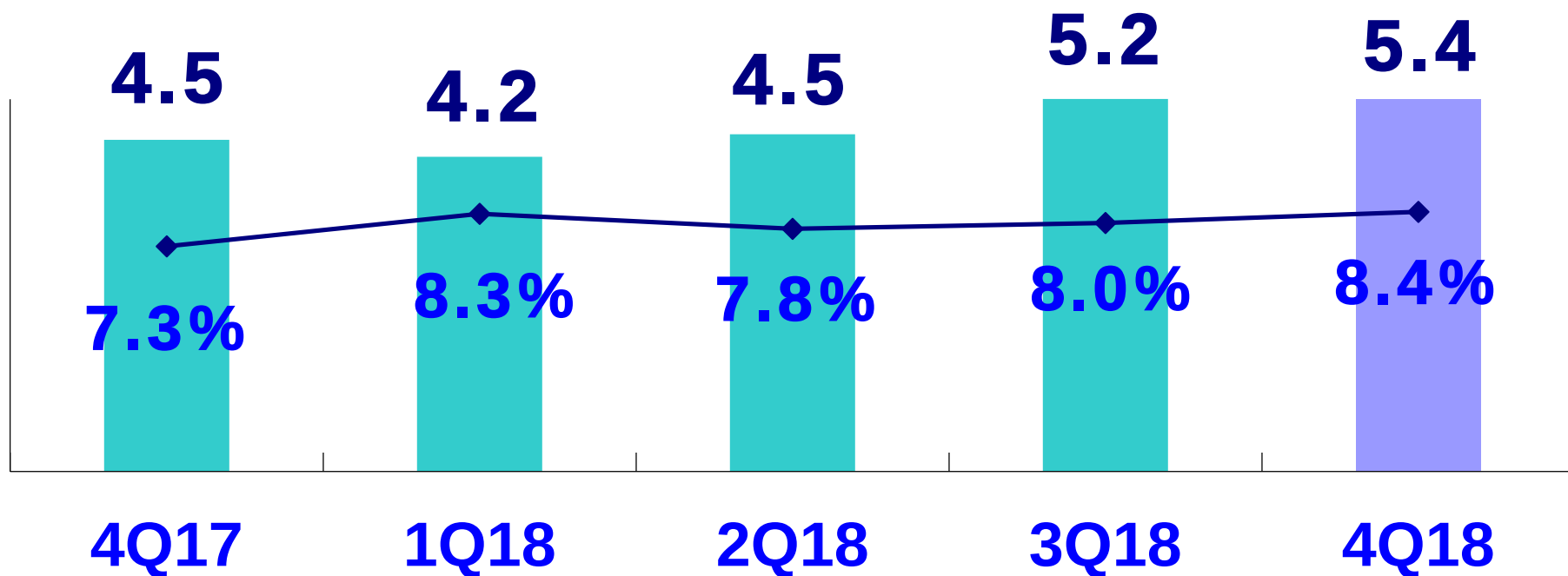
研發費用 R&D Expenses

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ
+6%

YoY
+21%



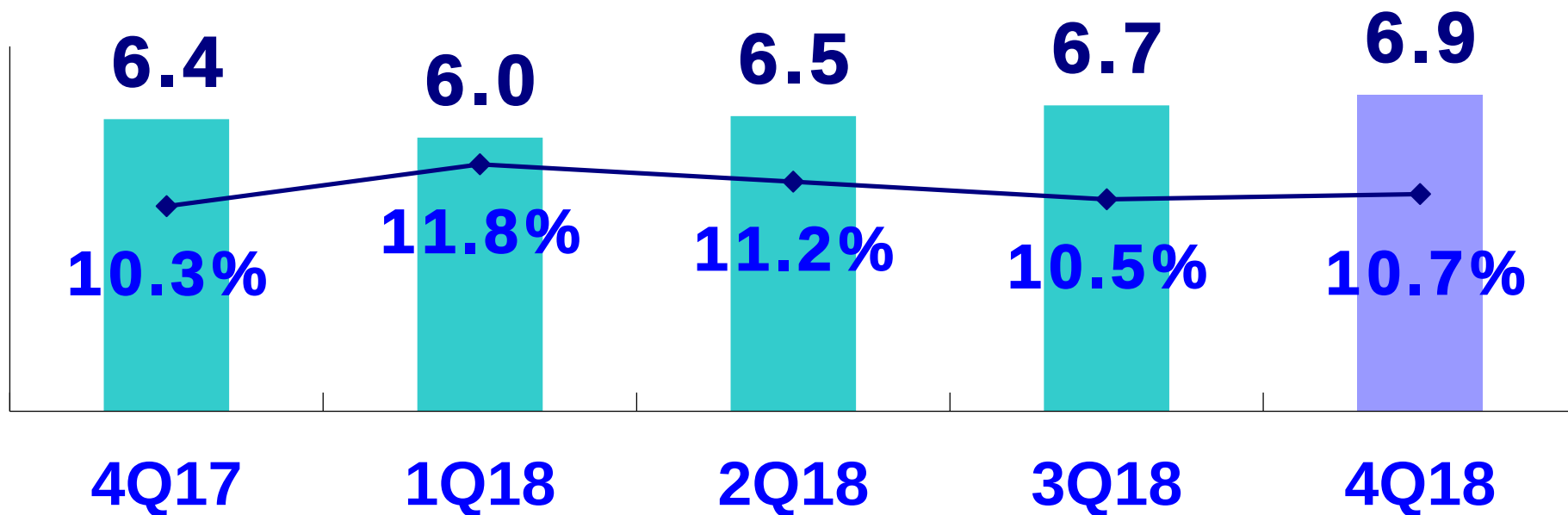
銷管費用 SG&A Expenses

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ
+3%

YoY
+10%



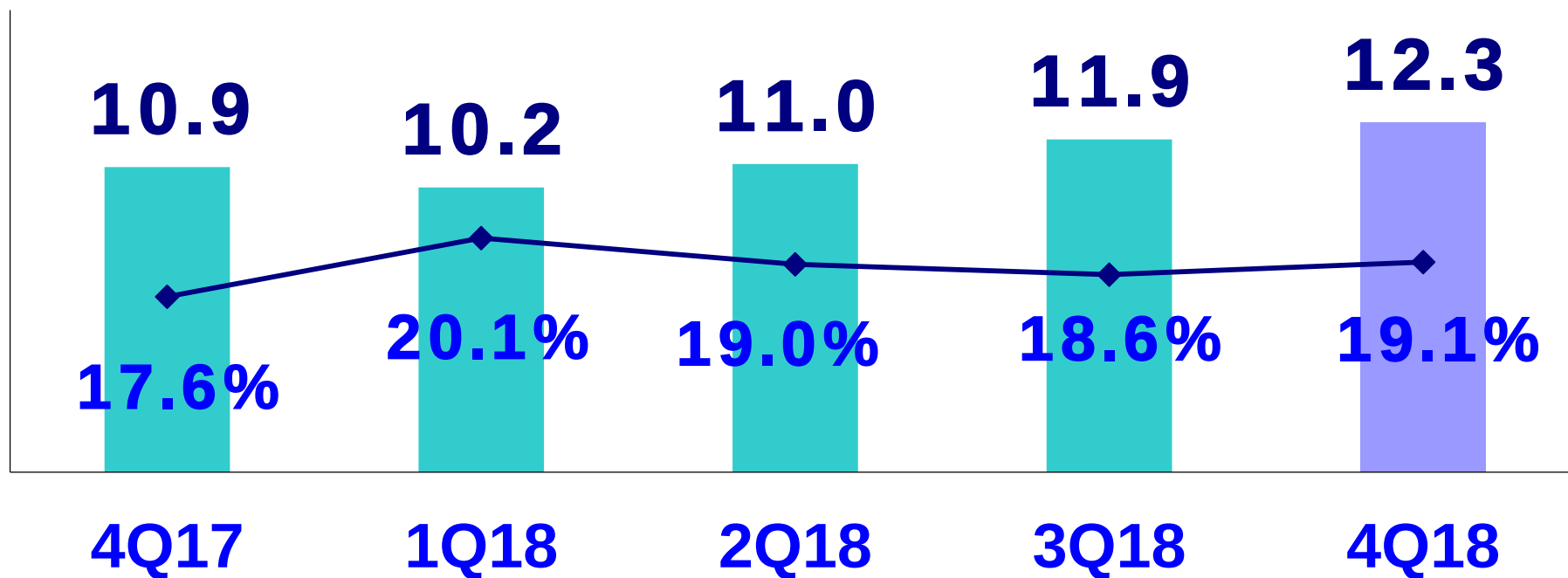
Total Operating Expenses

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

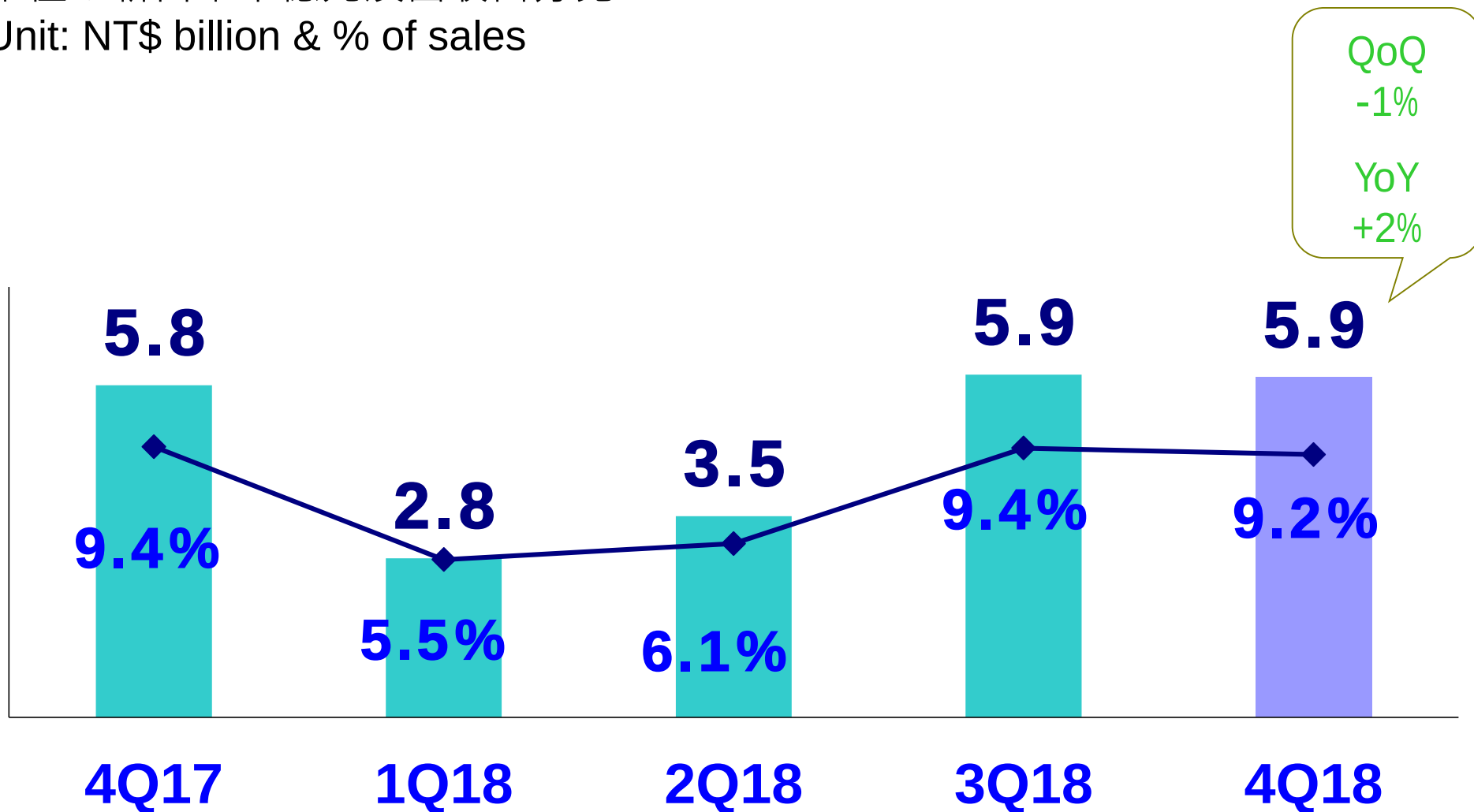
QoQ
+5%

YoY
+14%



單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

Unit: NT\$ million

	4Q17	3Q18	4Q18
電源及零組件 Power Electronics	3,785	4,135	3,721
自動化 Automation	1,443	838	855
基礎設施 Infrastructure	1,864	2,192	2,589

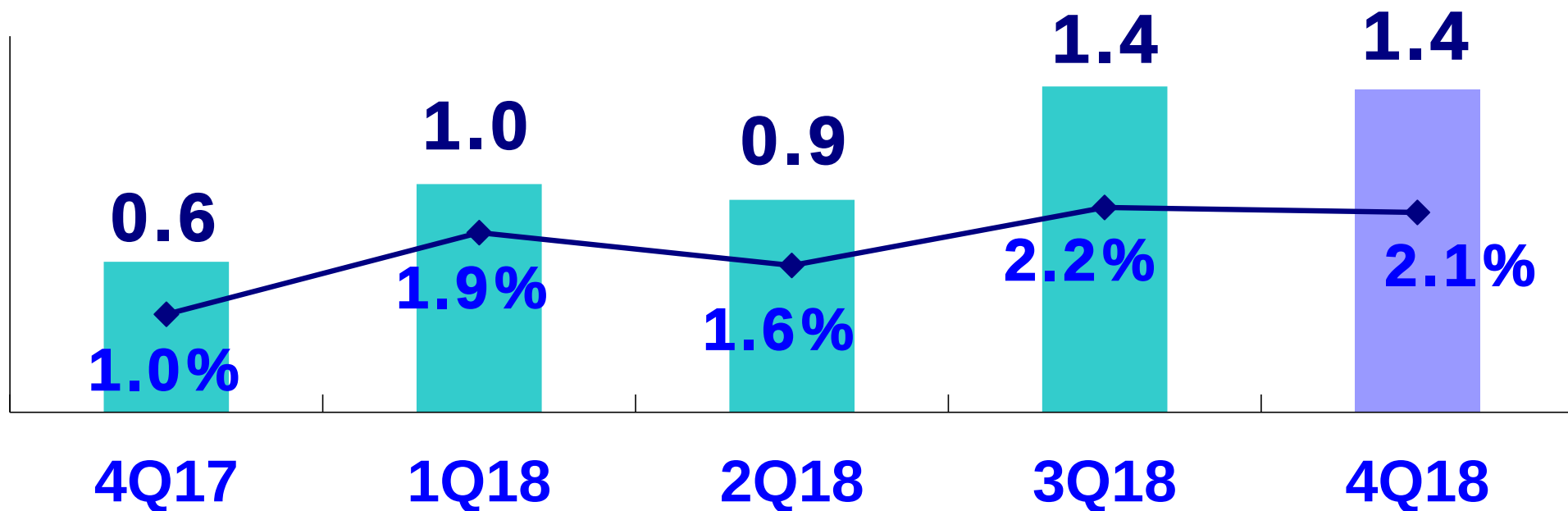
業外損益 Non-Operating Profit

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ
-1%

YoY
+115%



業外損益細項 Non-Operating Profit Breakdown

單位：新台幣百萬元

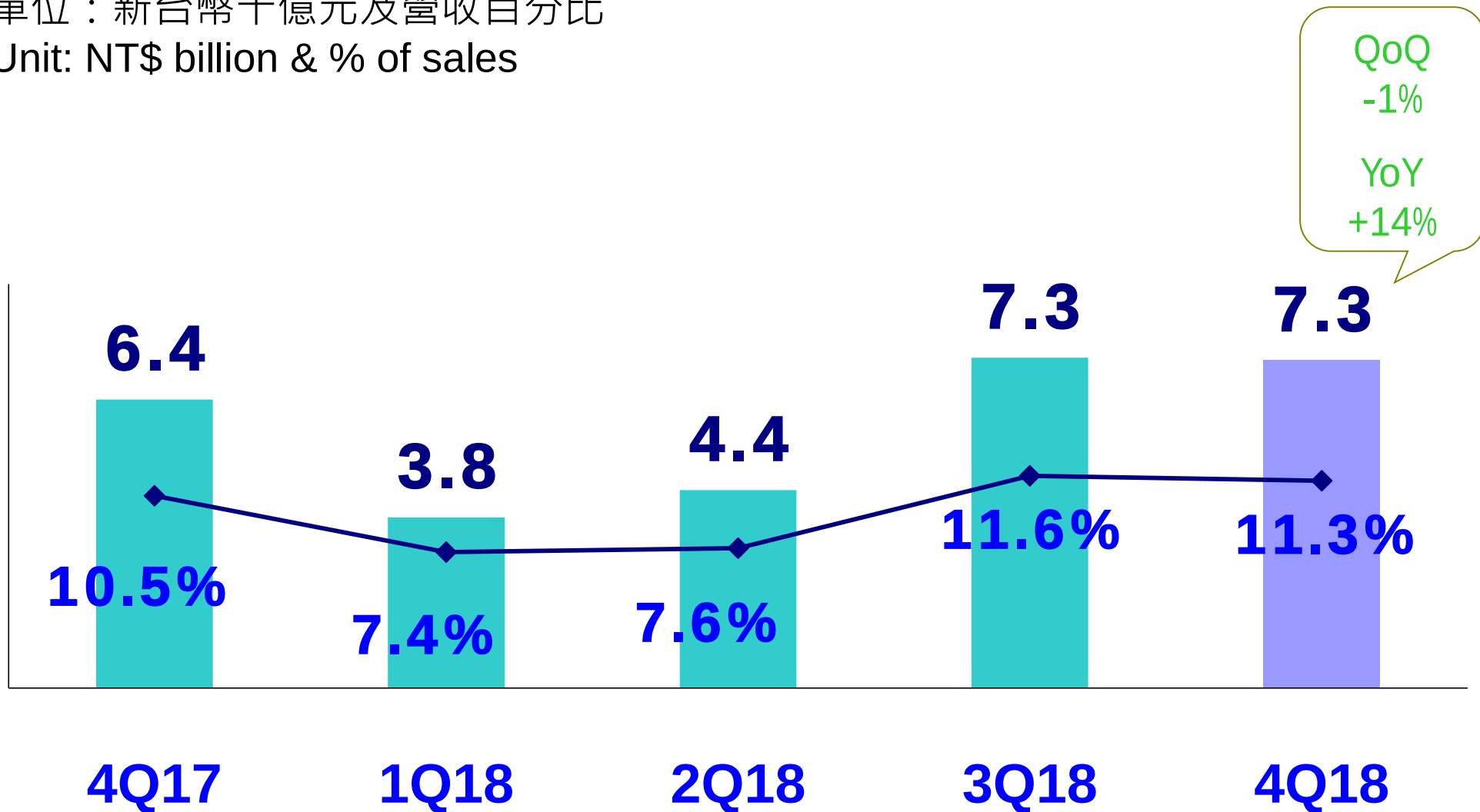
Unit: NT\$ million

	4Q17	3Q18	4Q18
採權益法之投資損益 Investment income under equity method	235	333	191
利息收益淨額 Interest income	62	49	120
滙兌損益 FX income	31	205	145
其他 Others	311	799	917
合計 Total	639	1,386	1,373

稅前淨利 Profit before Income Tax

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

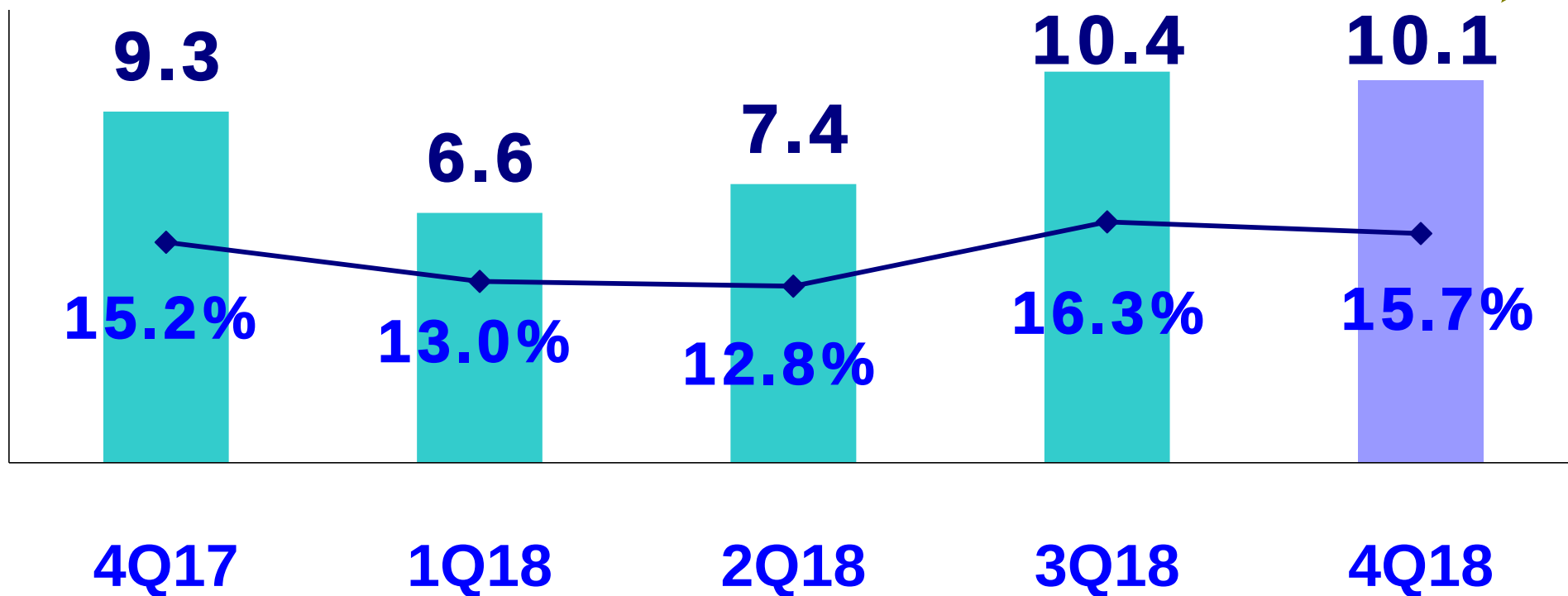


息稅折舊及攤銷前利潤 EBITDA

單位：新台幣十億元及營收百分比
Unit: NT\$ billion & % of sales

QoQ
-2%

YoY
+9%



所得稅與非控制權益

Income Tax & Non-Controlling Interest

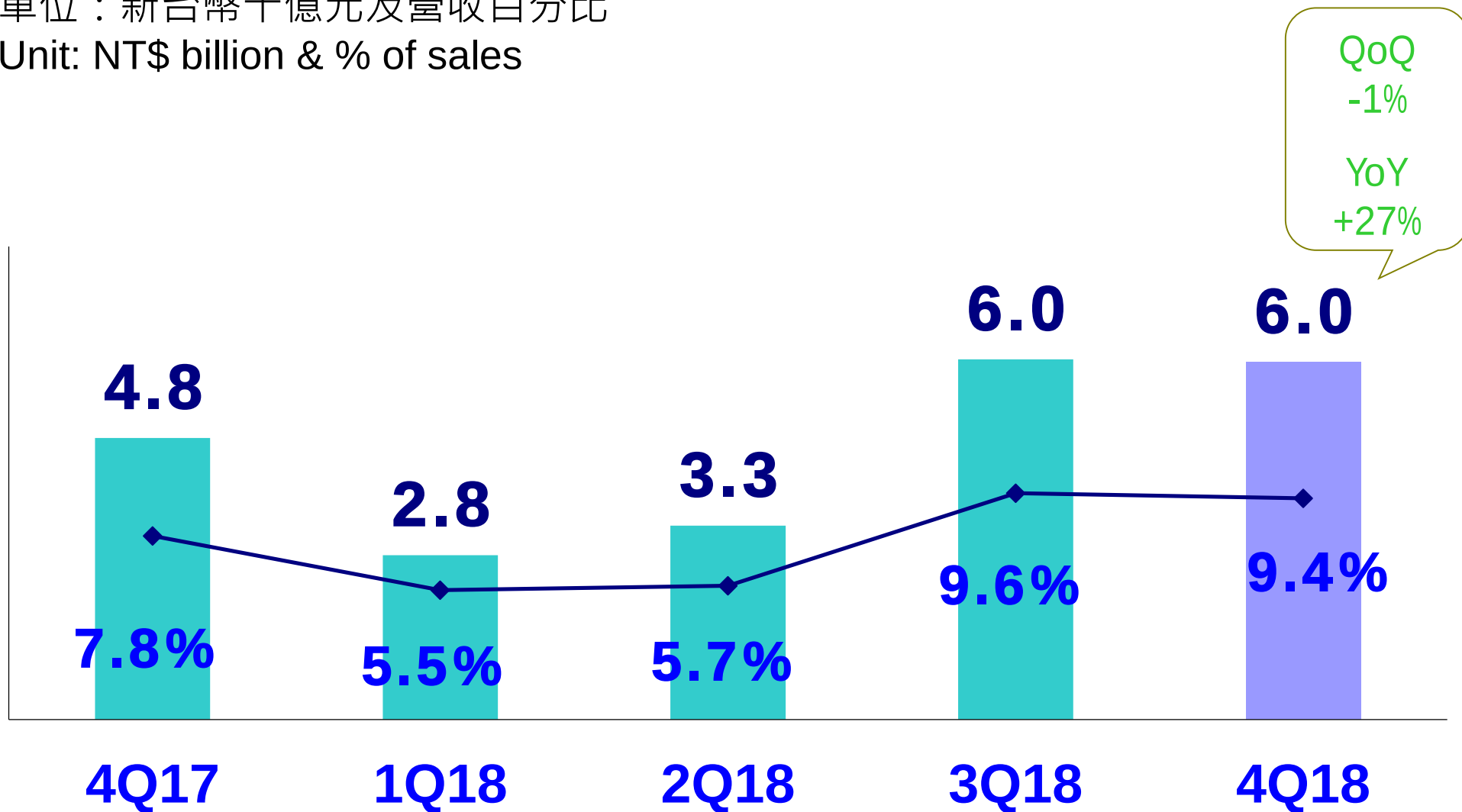
單位：新台幣百萬元

Unit: NT\$ million

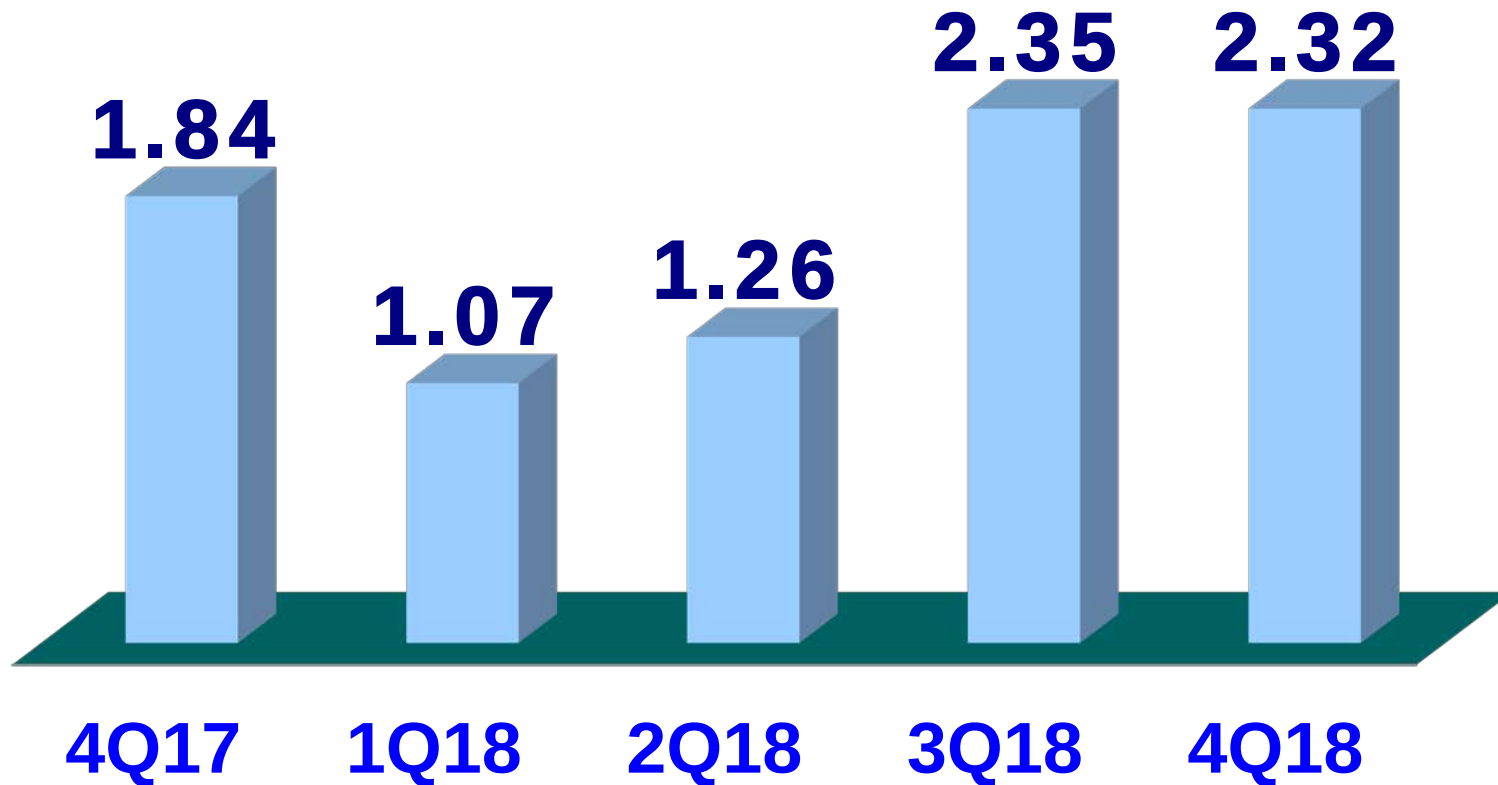
	4Q17	3Q18	4Q18
稅前淨利			
Profit before income tax	6,427	7,355	7,295
所得稅			
Income tax	(1,521)	(1,125)	(1,172)
非控制權益			
Non-controlling interest	(143)	(140)	(79)
稅後淨利			
Net profit after tax	4,763	6,090	6,044

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於在外流通股數25.98億股。

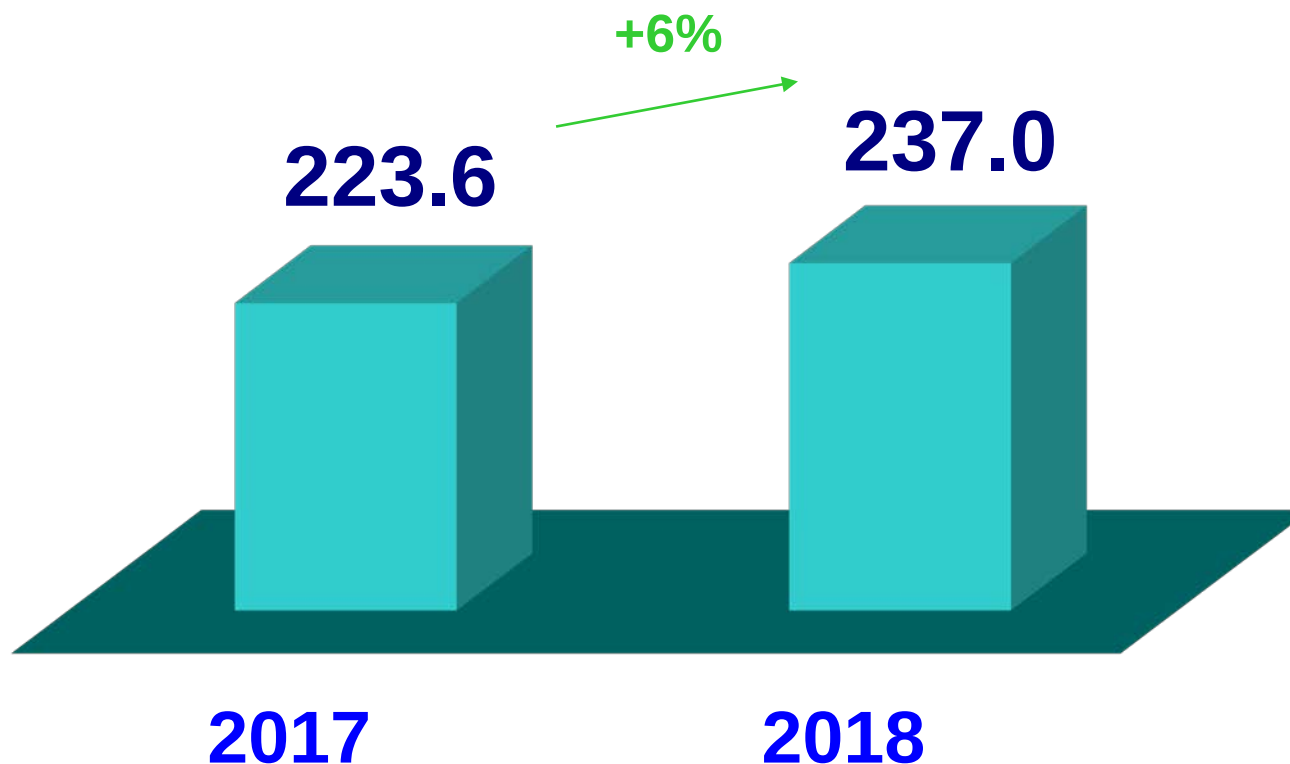
*EPS based on shares outstanding of 2,598 million.

2018年結算數字

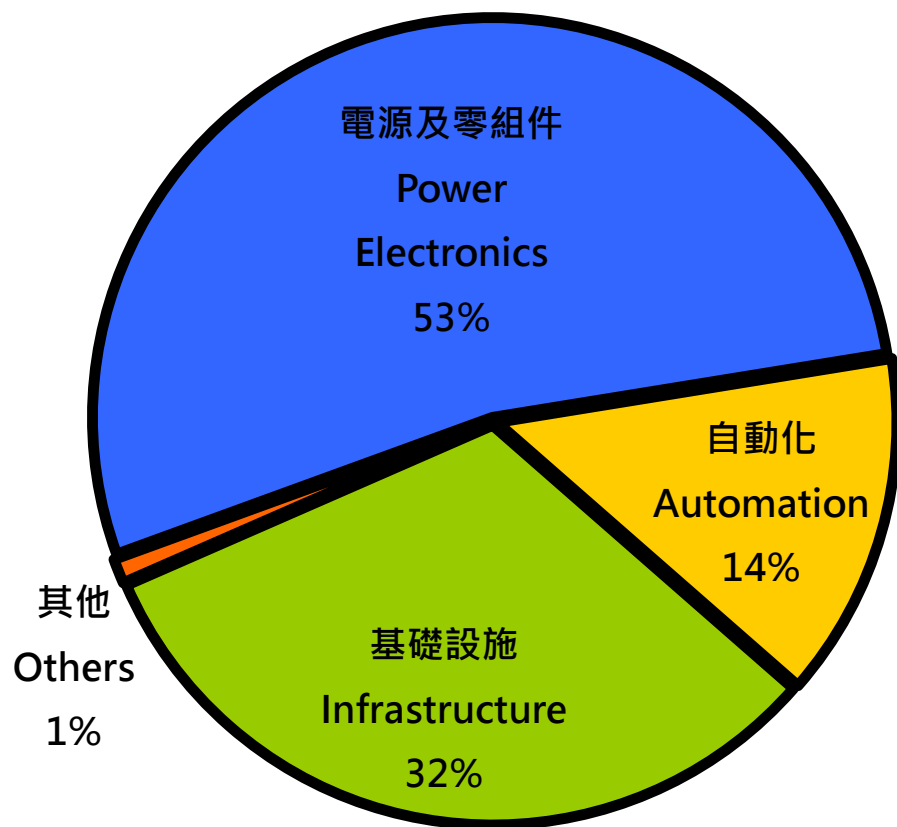
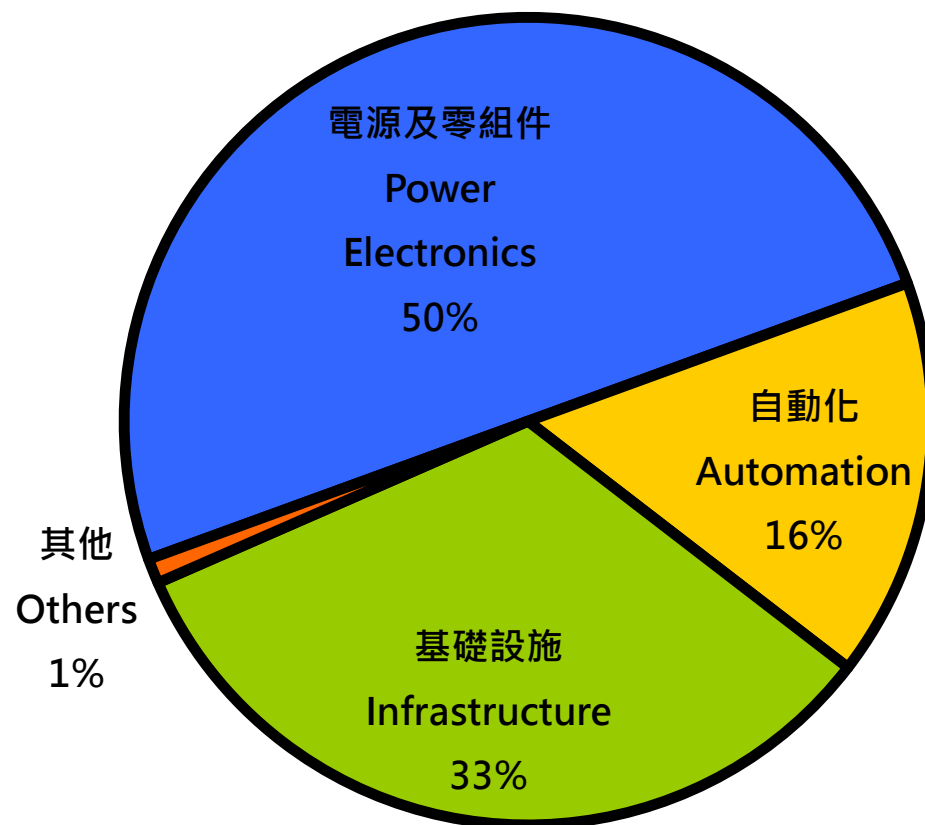
2018 Full-year Results

單位：新台幣十億元

Unit: NT\$ billion



Sales Revenue by Business

20172018

Sales Revenue by Business

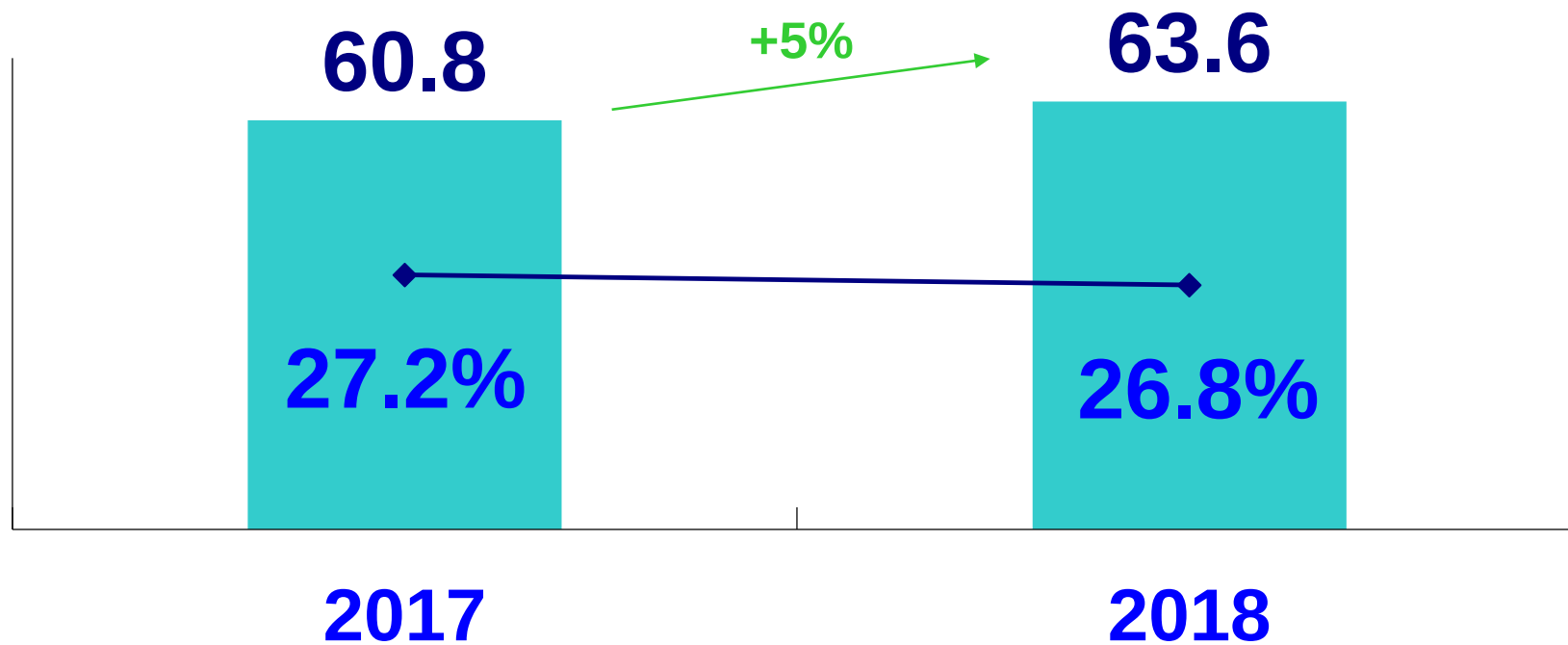
單位：新台幣百萬元

Unit: NT\$ million

	2017	2018	Changes
電源及零組件 Power Electronics	118,193	118,918	+1%
自動化 Automation	33,109	37,554	+13%
基礎設施 Infrastructure	70,728	79,040	+12%

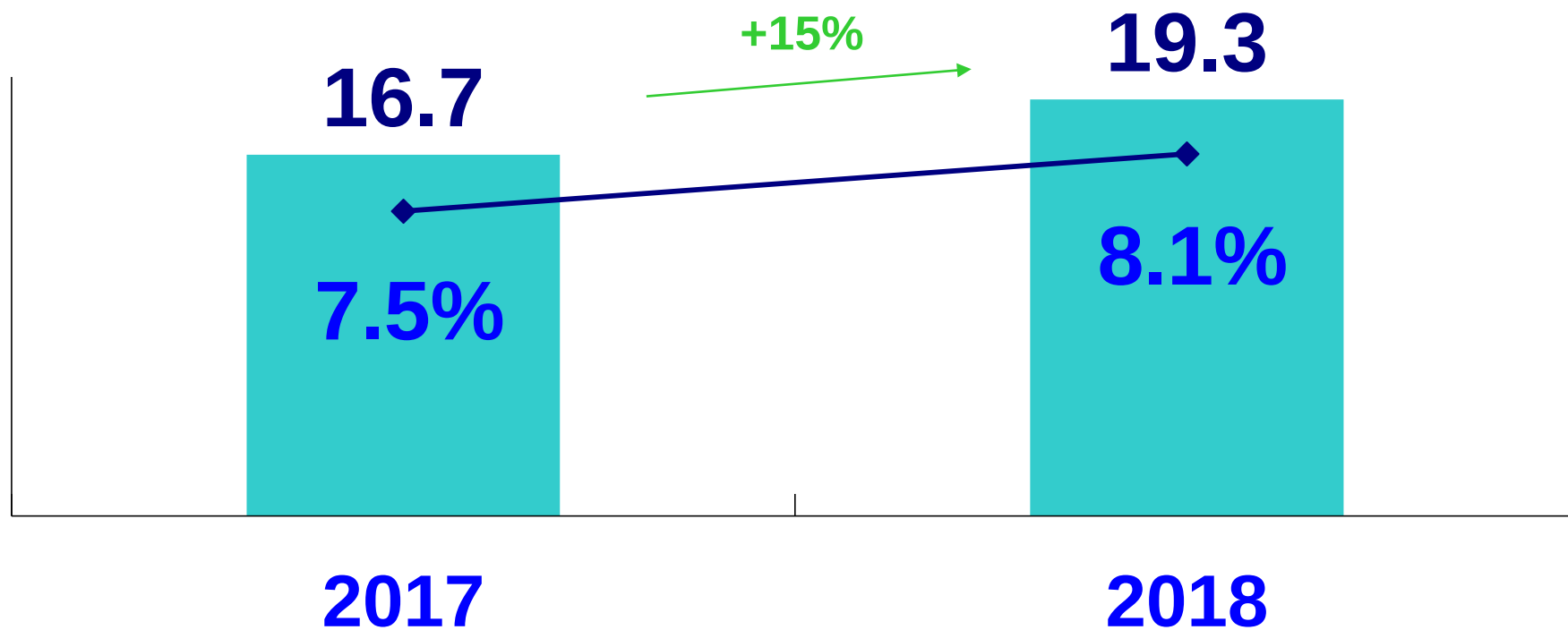
單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



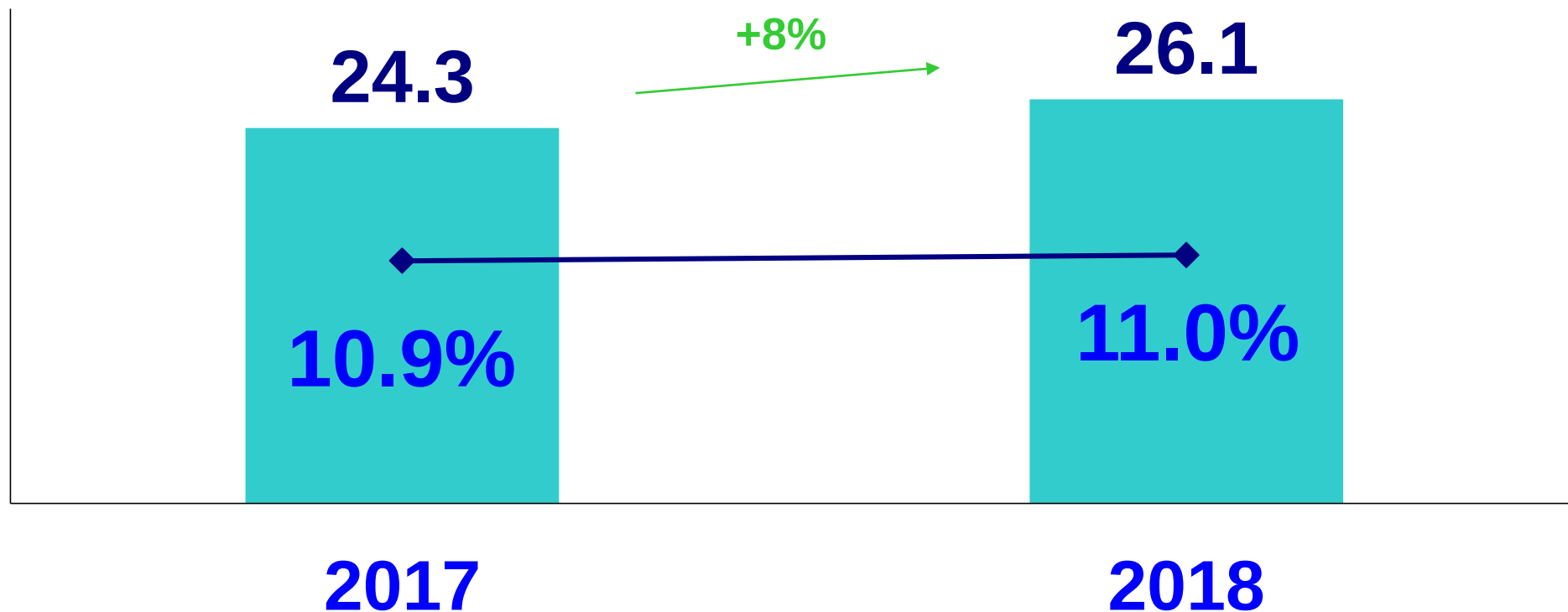
單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比

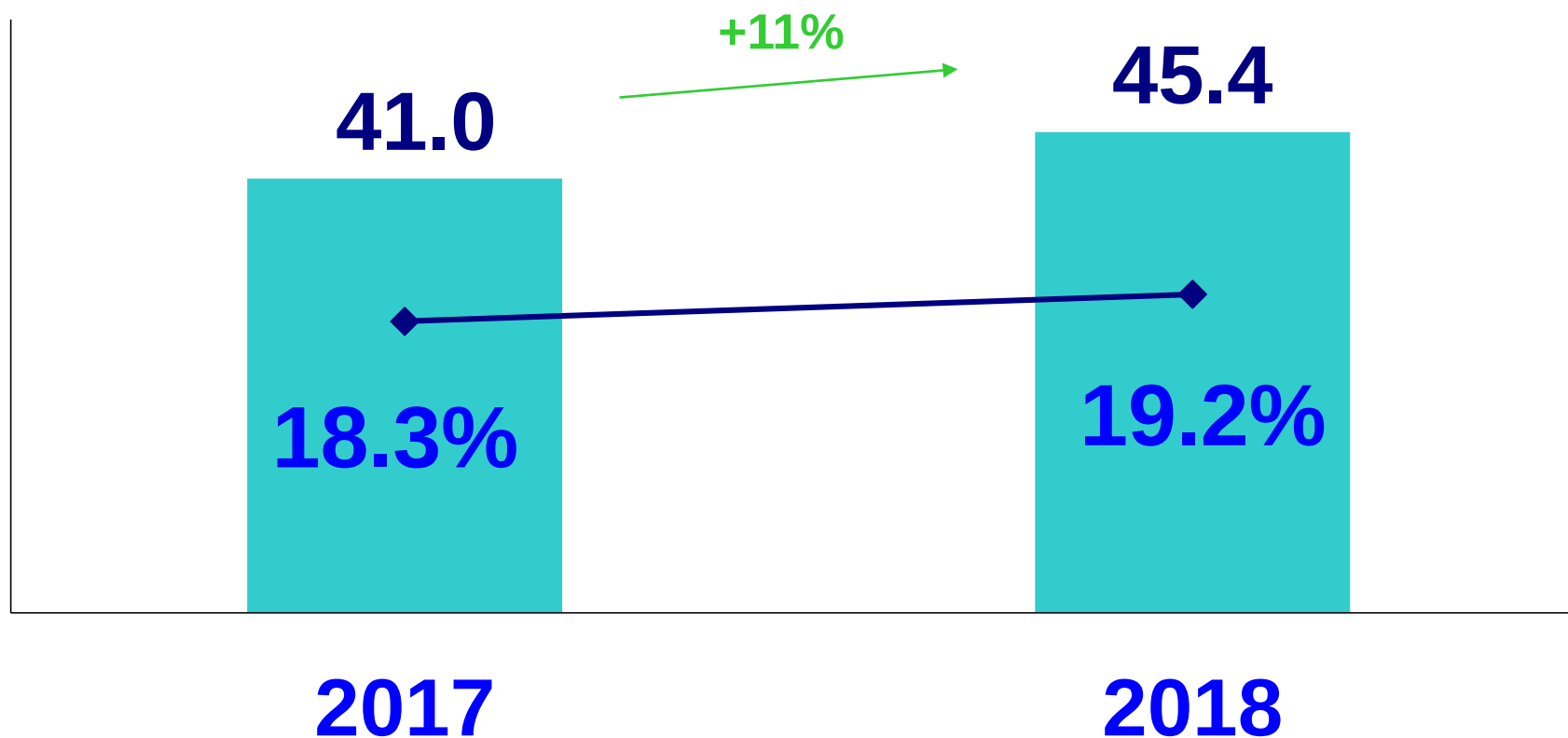
Unit: NT\$ billion & % of sales



Total Operating Expenses

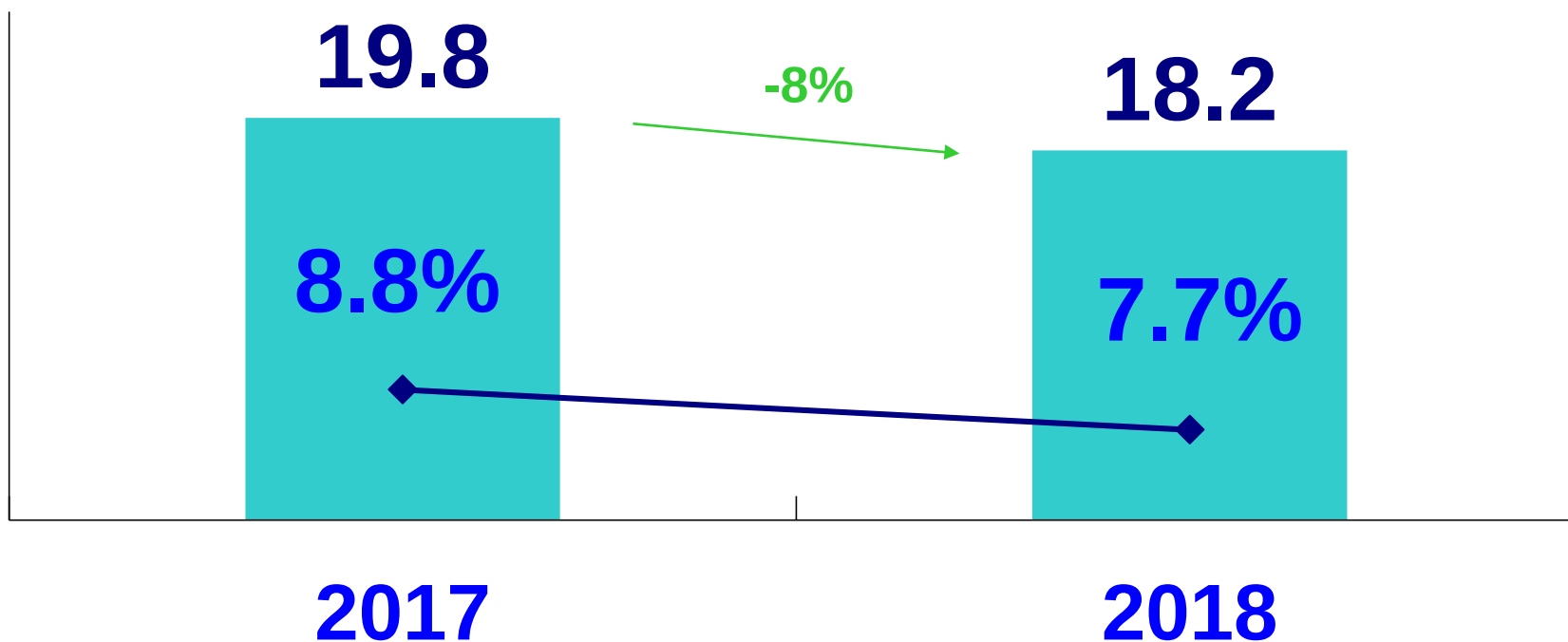
單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales





主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

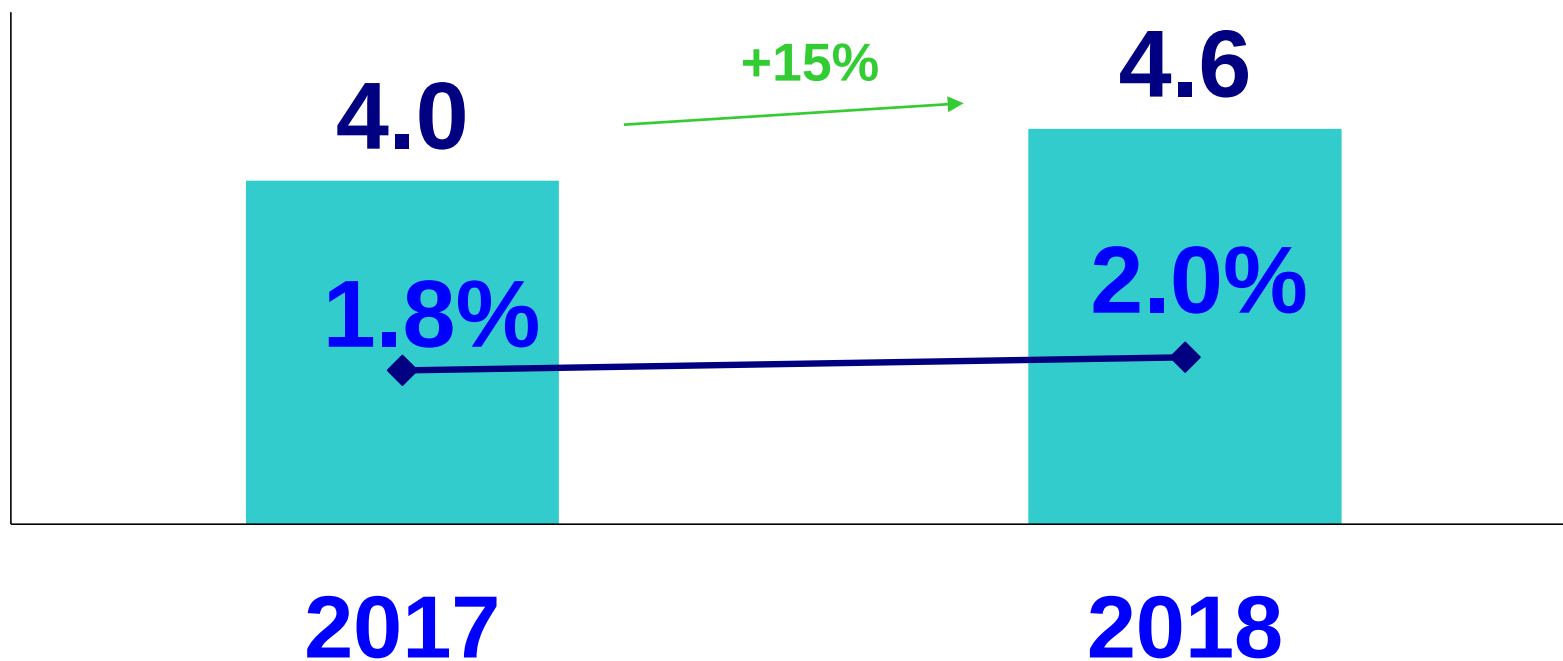
Unit: NT\$ million

	2017	2018
電源及零組件 Power Electronics	13,376	11,342
自動化 Automation	5,450	4,378
基礎設施 Infrastructure	5,551	7,050

業外損益 Non-Operating Profit

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



業外損益細項 Non-Operating Profit Breakdown

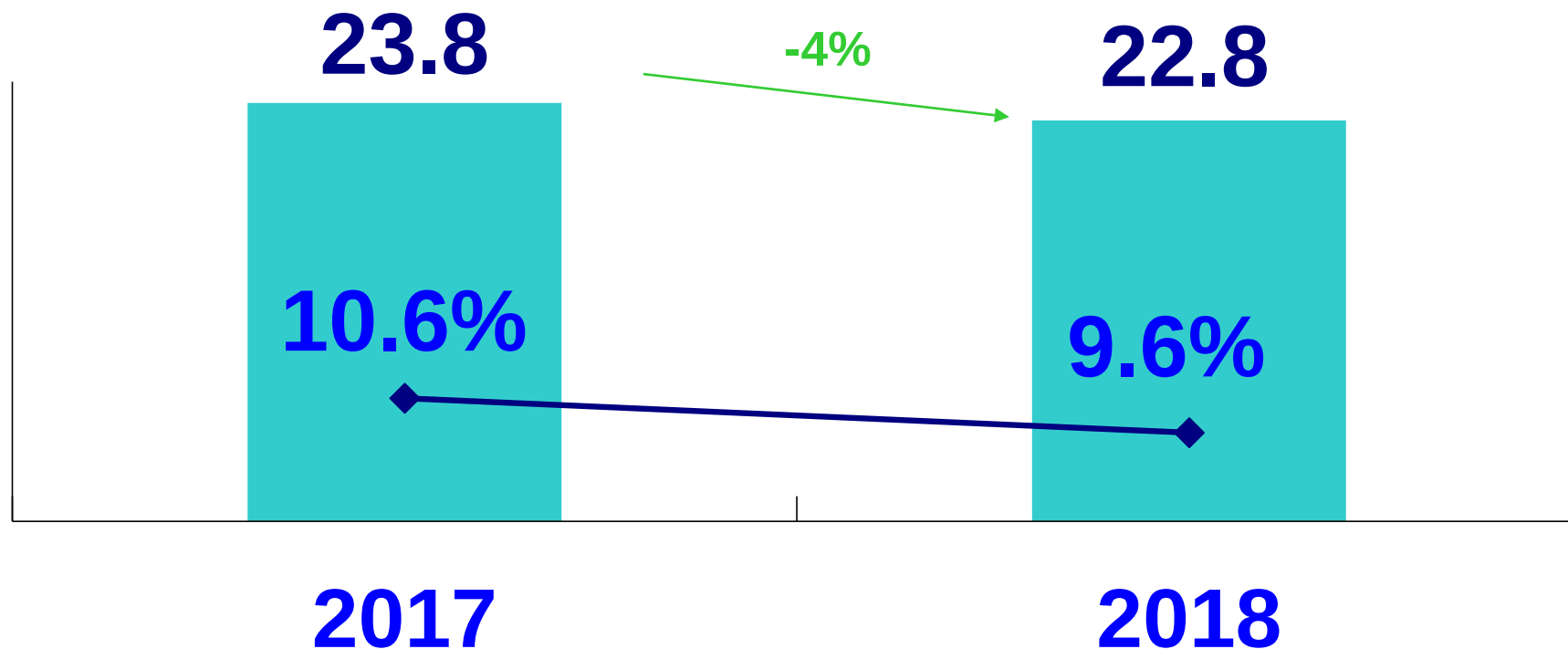
單位：新台幣百萬元

Unit: NT\$ million

	2017	2018
採權益法之投資損益	715	944
Investment income under equity method		
利息收益淨額	253	305
Interest income		
滙兌損益	230	413
FX income		
其他	2,826	2,972
Others		
合計	4,024	4,634
Total		

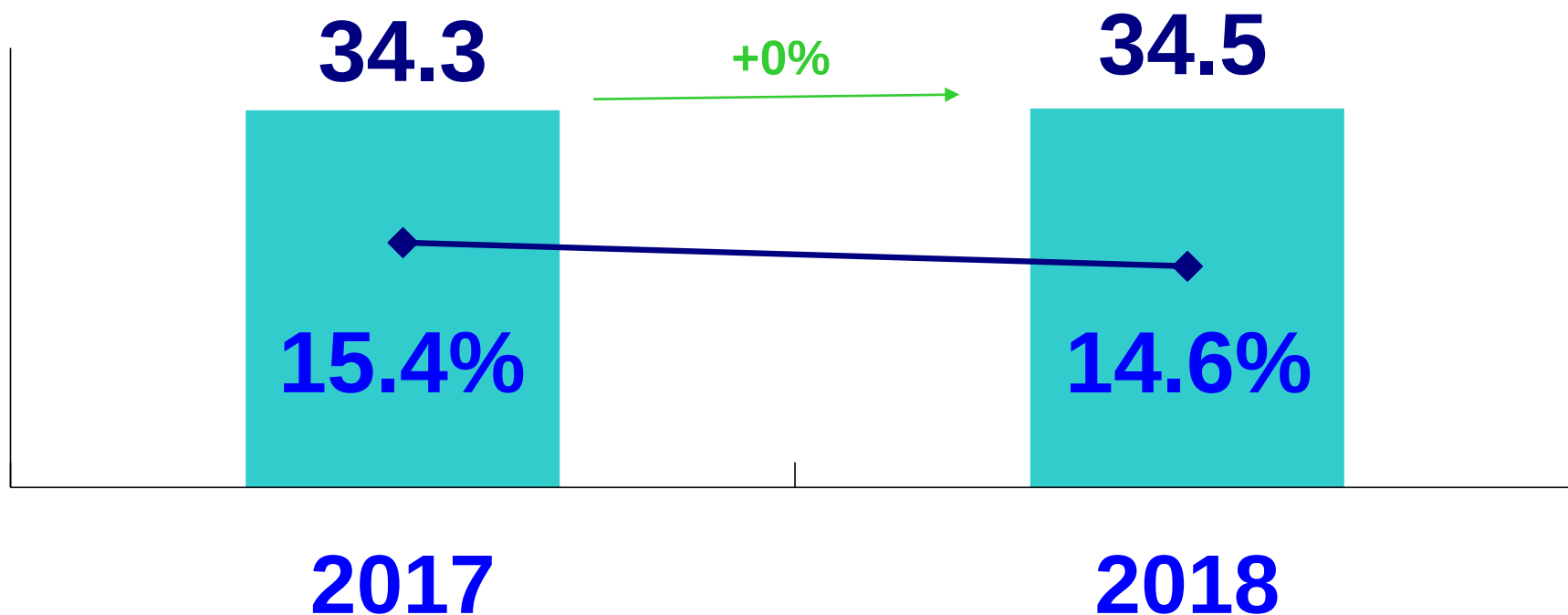
單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



所得稅與非控制權益

Income Tax & Non-Controlling Interest

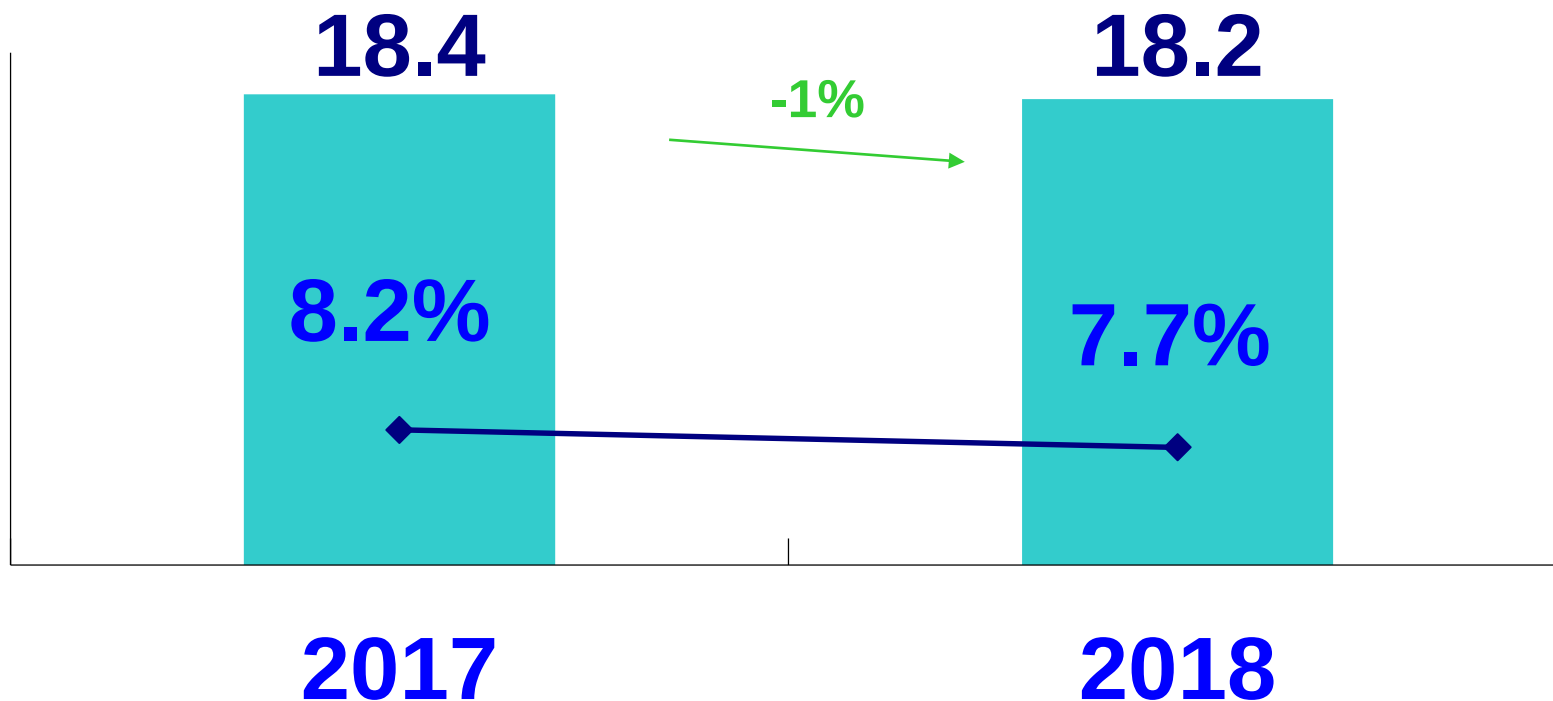
單位：新台幣百萬元

Unit: NT\$ million

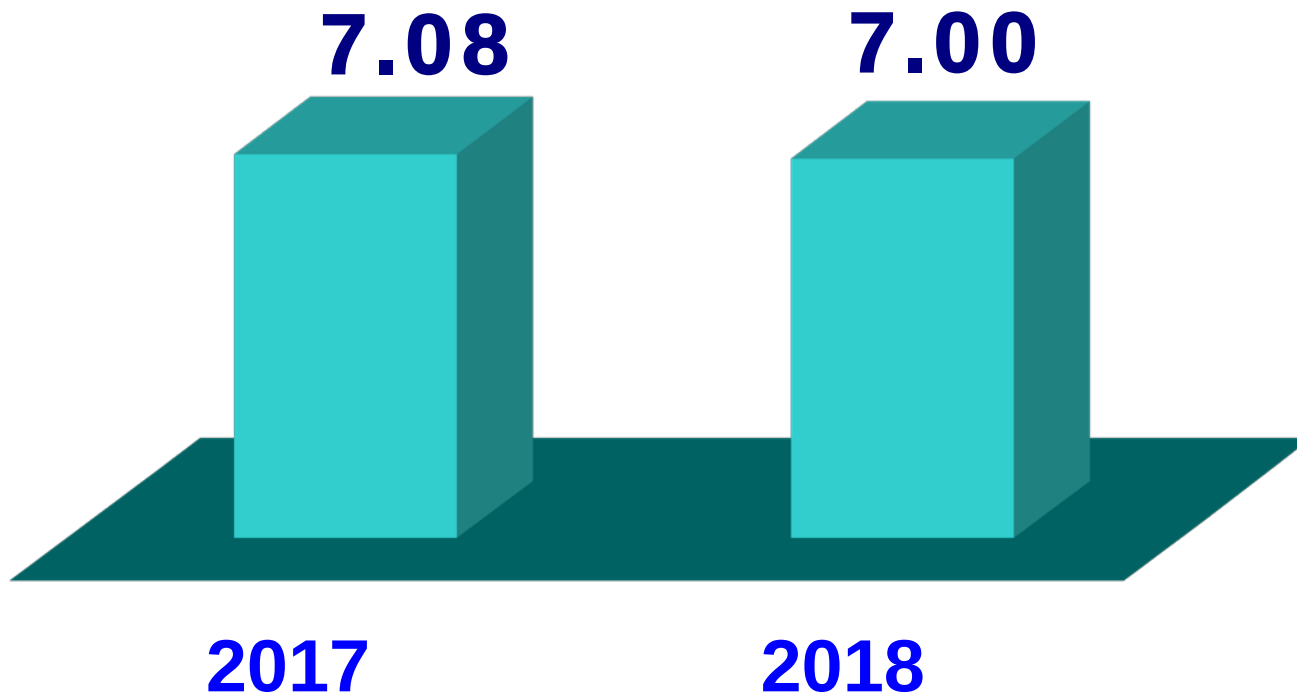
	2017	2018
稅前淨利		
Profit before income tax	23,798	22,801
所得稅		
Income tax	(5,041)	(4,152)
非控制權益		
Non-controlling interest	(376)	(456)
稅後淨利		
Net profit after tax	18,381	18,193

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



每股淨利(新台幣元) EPS (unit: NT\$)



*每股盈餘之設算基於在外流通股數25.98億股。

*EPS based on shares outstanding of 2,598 million.

董事會建議盈餘分配

Proposed Earnings Distribution

現金股利每股5元

Cash dividend per share: NT\$5

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